

Lloret Gazette

Company Newsletter



A Note from Darren

Thank you to all of our employees across the whole business for your contribution so far this year. I'm looking forward to updating everyone at the company meeting next week and adding to the good news reported in the newsletter this month (and hopefully another England win).

CONGRATULATIONS

to Lloret Fire's Managing Director Max, who welcomed a little baby boy, Felix, into the world!

Here are some of our company highlights from Q2, 2024:

- Lloret Maintenance hit over £1 Million in sales
- We won Schneider's EcoExpert Partner of the Year 2024
- We have hit 2000 followers on LinkedIn
- Richie Ramshaw won a Green card award for 21 Moorfields
- Joined Building Controls Industry Association (BCIA)
- Took part in ESG's Apprenticeship Initiative



Lloret's Sustainability Strategy is finally published!

As many of you know, Grace, our Sustainability Coordinator has been working on creating Lloret's Roadmap to Net Zero.

We have attached our new Sustainability Strategy alongside the newsletter, so please do give it a read. It explains why we need to reduce our emissions and how we intend to do so. We're also proud that our systems help our clients to decarbonize their buildings, and believe this is an exciting target market for the company.



We are Lloret, we deliver smart, safe, sustainable, healthy buildings



Award Winning Projects

We are proud to have worked on some prestigious and award winning developments. Here are some of the buildings that have been nominated for awards recently and that feature a Lloret system:



33 Charterhouse Street

Achieved 96.4% Outstanding BREEAM rating - the highest scoring commercial building in the UK under the 2018 scheme.



1 Soho Place (Apollo Fit-Out)

Shortlisted for Project of the year at Mix Interiors Awards



2 Aldermanbury Square

Lloret is currently working alongside Lendlease and GPE on the build. GPE has been shortlisted in the sustainability category of the EG awards. To help contribute towards the sustainability goals of 2AS Lloret is having to provide the embodied carbon for each and every product installed on-site.

Congratulations to our Project Teams for the successful completion of their projects this quarter, including:



Regent's Wharf - BMS

Regents Wharf is situated canal side to Kings Cross, the building has a vast history associated to the industrial age being the home to 'Thorley's Food' - live stock food manufacturer. The retrofit build is restoring three of the buildings, encompassing the past to provide a modern and inspiring commercial working environment.

Project Manager and engineering was covered by Jon Cleary who was supported by Gareth Farrant & Oliver Barker during some challenging design issues on both the BMS and EMS parts of the specification. Software, graphics, and panel design was well handled in the capable hands of Sophie and Matt who added the final details during their work.

Ellis, Joel, and Fred, the commissioning team, worked hard to provide a sustainable BMS that will assist the client in preventative maintenance and run an efficient building. Filip made sure that BMS efficiency could be assessed by carefully designing the EMS systems. to give its renters and other authorities concerned in establishing a greener, more carbon-free environment useful, maintainable data.



Patrizia - Master Systems Integrator

Congratulations to the MSI team; Evie, Elliott and Kai in the completion of Patrizia.

We worked direct for Patrizia to deliver the Master Systems Integration role, including the selection, supply and installation of Terabbe and Pointgrab People Counting Sensors and Kaitera iAQ Sensors.

It was our first project delivering the Trigr platform. and integrating with a tenant engagement application called Sharry.

Partners Group, 33 Charterhouse Street - BMS

This is the second fit-out project that we have delivered in the JJ Mack Building. We were employed by Innovation Air-Con and BW Interiors. The BMS is an extension of the landlord's system in order to maintain and manage energy efficiency for the buildings' NABERS Rating.

ISG Green Card Award

Congratulations to Richie Ramshaw who has recently been recognised for his work as Project Manager on 21 Moorfields.



Our Collaboration with Our Partners



Schneider's Partner of the Year Award 2024

Darren attended Schneider's EcoXpert Partner's Conference in Barcelona where Lloret won their Global 'Partner of the Year Award' 2024.

Well done to you all, as this is a massive achievement of recognition for the work we do. For some context, Schneider have over 4,000 Global Partners out of 120 countries, 70 of which are Master Partner's.

We are delighted that our relationship with Schneider has developed into a true partnership and that we have been recognised for our efforts over the last 12 months.



ISG BMS Training Days

This quarter we welcomed another two groups from ISG into our head office, where Scott led the sessions alongside Darren, Oli and Grace.

Throughout the day, topics included what makes up a Building Management System (BMS) and how it gets commissioned. In addition, to understanding how we deliver Converged Network Systems (CNS) and the role of Master Systems Integrator (MSI) to ensure buildings have the infrastructure they need to become SMART and adopt new technologies.

The feedback received has been really positive as we look to carry out another training day in August for Troup Bywaters and Anders - a design consultant.



ESG Apprenticeship Training Booths

Lloret has supported ESG, providing practical BMS and Fire Alarm mock-up activity bays for their training facility at Modular Engineering, to be used for their apprenticeship programs as well as for HSS Training.

We installed two activity bays, a Lloret BMS control panel with interactive sensors and damper actuators alongside Lloret Fire Solutions Fire Alarm panel and detectors. The bays provide an excellent opportunity to broaden apprentices' knowledge, acquire new skills, and engage with cutting-edge technology that we are now integrating into projects all throughout London.

Thank you to Dan North, Lauren Morley, Dave Harvey, Luke Wager and Dom Cooper for turning this round at short notice and delivering the best looking bays in the training school!



We are now a Partner of Trigr

We are happy to announce that we are a partner of Trigr, a centralised Building Operating System (BOS) enabling the smart building infrastructure to be fully integrated with client workspace solutions and tenant engagement software.

Trigr has developed a metalanguage that is compatible with any open device - HVAC's, IoT, access control systems, lighting, meeting room booking calendars etc, ensuring increased efficiency and automation for building use. an alternative solution to MQTT that is used on some of our other London based projects.



Lloret Fire

Quarter 2 Project Wins



Audley Square Townhouses
£100,000



Kings Road
£80,000



100 New Bridge Street
£2,150,000



Woldingham Library
£50,000



20 Carlton House Terrace
£30,000

Target Tendered Projects

- Timber Sq Smoke Dampers
- The Edge
- Project Aleph
- The Grand Press
- Canada Water Plot G

Q2 Project Completion

Well done and thank you to our operations team and commissioning engineers for successfully completing...



Surrey County Council



Goodman Field



One Thames City

Welcome To the Team

A Warm welcome to Tony Stedman, who has joined us at Lloret Fire as Project Manager.



Fire takes on the Yorkshire 3 Peaks

Dan North, Max Sjoblom and Ben Harris took on the Yorkshire 3 Peaks back in May. The challenge was to raise money for ANDYSMANCLUB, a men's suicide prevention charity, offering free-to-attend peer-to-peer support groups across the United Kingdom and online. They raised a total of over £1350, congratulations to the guys for completing it.

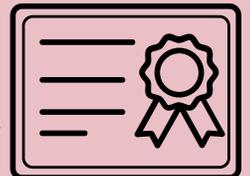


Congratulations to Paul and Dan!

Paul and Dan have successfully completed the FIA Advanced Designer course and now hold FireQual qualification in Fire Detection & Alarm Design Theory & Regulatory Requirements at SCQF Level 6.

The course was an intense five day course intended to provide designers with further knowledge and skills necessary to undertake designs of fire detection & alarm systems.

Not only did the course cover advanced design techniques for BS 5839, but also BS 6266, BS 7273, BS7974, BS 9999, BS 9991 and BS EN54.



Sales Update

After a slow first quarter we're pleased to update you that we are back on track and have secured a number of major projects this quarter. We have been working on some of them for over 2 years! The sales team beat the Q2 Forecast and the pipeline remains strong into the rest of the year.

Q2 Overview

New Project Orders	£11,605,000
Small Works Orders	£138,000
New PPM	£170,000
Q3 Forecast	£6,000,000

Target Tendered Projects

- TVC Phase 2 (MPX)
- Carlton House Terrace Fitouts
- KGX 1 Fitout (ISG)
- 180 Picadilly (Mace)
- The Aleph (ESG)
- Mark Lane (BAM)
- The Aleph (ESG)
- One Mayfair Townhouses 1 & 2
- The Grand Press (SES)

Secured Projects



6PS Hereworks - MSI
£106,000



Shawbrook - Level 10 40LH
£228,000



318 Oxford Street
£1,675,000 - BMS



The Edge - BMS, EMS, MSI
£2,150,000



Wells House - BMS, MSI, ICT
£1,360,000



2 FA - BMS, EMS
£3,990,000



Project Reality, Diageo - BMS
£480,000



Lazard - BMS, MSI
£406,500



UK-LON-6PS - MSI
£380,000

Lloret has joined the BCIA

As a member we have the opportunity to join their different networking events and training days, being a great opportunity. please do check their website for nay courses you would like to partake on.



Maintenance Update

Congratulations to Brian and the Maintenance Team who have been able to win some major projects as well as an incredible milestone of...

£1,000,000
PPM Contract Base!

They have additionally been able to secure the maintenance contract for 40 Leadenhall, adding another fully manned site to our PPM portfolio. All phases of the work that Lloret offers have been successfully completed on 40 Leadenhall, including shell and core BMS, Cat-B Fit-Out projects on numerous floors (including the majority of the North tower), and now maintenance - already taking place.

Secured PPM Contracts:



UAL



Victoria House



40 Leadenhall



Employee Announcements

FUNDRAISING ACHIEVEMENTS

Well done and thank you for supporting the different fundraising events that have taken place this quarter raising an impressive £3,450 for various charities.



Dave Harvey cycled around the Isle of White - raising £1,365 for Royal Brompton & Harefield Hospitals Charity. The girls raised a total of £1830 running the Hackney Half Marathon in aid of Solace Women's Aid charity. Whilst Spencer cycled the London to Brighton in June, raising £255 for British Heart Foundation.

Long Service Award

We are incredibly proud of our long-serving employees at Lloret. Thank you for all your hard work and congratulations on achieving this incredible milestone!

10 Liese Hughes
years

15 Tony Blackmoore
years



On June 2nd, Karthi and Meusa tied the knot and got married. We wish you both all the very best!



KARTHI & MEUSA

WELCOME TO OUR NEW STARTERS

WHO'S WHO...



- Daniel Ginno - Installation**
- Edd Wilkinson - Commissioning**
- Giovanna Goncalves - Document Controller**
- Pawel Kedra - Project Manager**
- Michael Parkinson - Maintenance Engineer**
- Kai Edwards - Integration Engineer**
- Stuart King - Project Manager**
- Tony Stedman - Project Manager**
- Lee Smith - Project Manager**
- Paul Govan - Technical Engineer**
- Omar Jamil - Network Architect**

WE'RE STILL HIRING!

Pre-Construction Manager

Project Managers

Commissioning Engineers

Design Engineers

Maintenance Engineers

Panel Wirer

**Small Works & Service
Engineers**

Junior Fire Estimators

**Don't forget with our Employee Referral Scheme where
you could earn £2,000 for a successful referral!**

**If there is anything you want to include in the next
newsletter, please email louise.higgs@lloret.co.uk**